

z.one concept™

North America

milk_shake

k-respect keratin system

#Ilearnfromhome



milk shake[®] k-respect keratin system



WHY CHOOSE k-respect?

- RESPECTS the integrity of the hair
- RESPECTS the health of the stylist and their guests
- RESPECTS the law
- RESPECTS the nature



We have always dedicated our attention to combining technology and nature.

In milk_shake® k-respect the search for active ingredients was oriented towards the choice of ingredients that nourish the hair with an anti-frizz action.

We have chosen oils from the Amazon rainforest which have always been used by women to nourish their body and hair.



By purchasing milk_shake® k-respect not only are you choosing an intelligent solution for your health, but you are also helping to respect the environment around you.

The packaging has been created to _reduce waste and the products' environmental impact

_make our carbon footprint more sustainable _satisfying the needs of the more eco-conscious consumers.















With the first purchase, each k-respect product will be given with the reusable dispenser, so the following purchases need only be for refills.



This will help to significantly reduce the plastic used: 35% to 55% less* compared to traditional packaging of the same capacity.



-55%
PLASTIC

salon size shampoo and conditioner

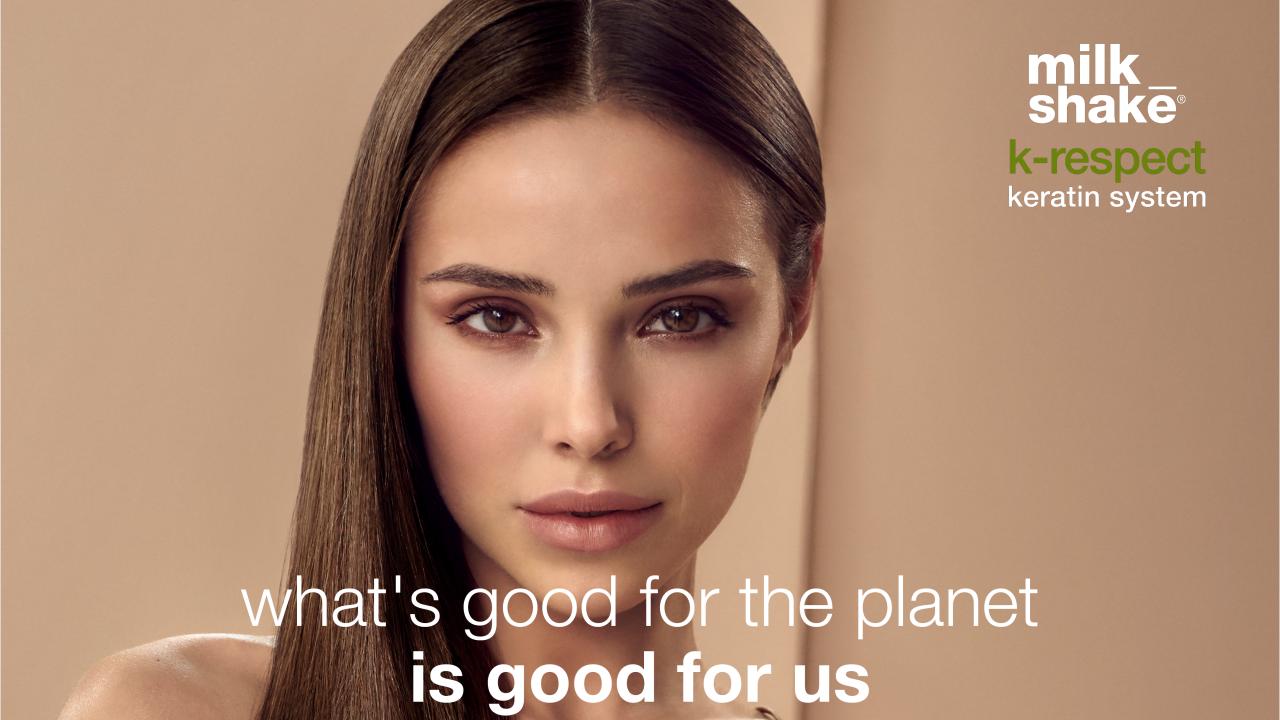


-45%
PLASTIC
smoothing treatment



-35%
PLASTIC

retail size shampoo and conditioner



milk_shake°
k-respect
keratin system

THE MARKET

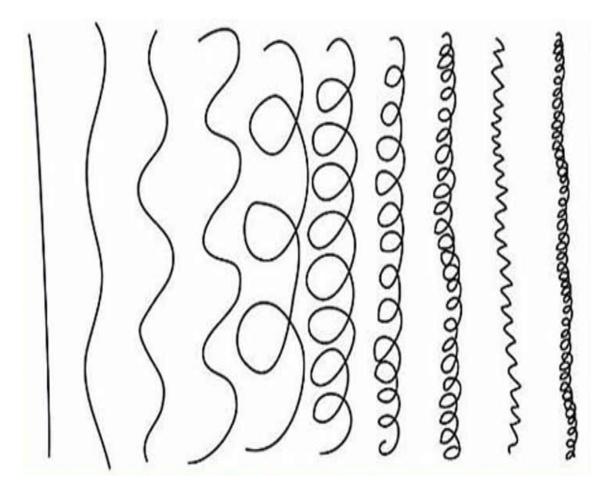


The reasons could be:

«I HAVE CURLY, FRIZZY HAIR»

«I WANT STRAIGHTER, HEALTHIER AND SHINIER HAIR»





THE SHAPE OF THE HAIR



Let's examine two different needs:

NEED 1

NEED 2

FRIZZY HAIR

WAVY/CURLY HAIR

NEED:

Manage an alteration of the structure

NEED:

Modify the shape of the hair



VISIBLE CONSEQUENCES ON FRIZZY HAIR

Hair grows unevenly

Hair doesn't hold styles

Hair is rough and dry

Hair lacks lustre



A TREATMENT IS NECESSARY TO:

- Improve the condition of the hair
- Reduce volume
- Fight frizz
- Give shine
- make hair easy to manage at home





THE EVOLUTION OF SMOOTHING TREATMENTS



THE EVOLUTION OF SMOOTHING TREATMENTS

PAST

Classic straightening with reducing agents

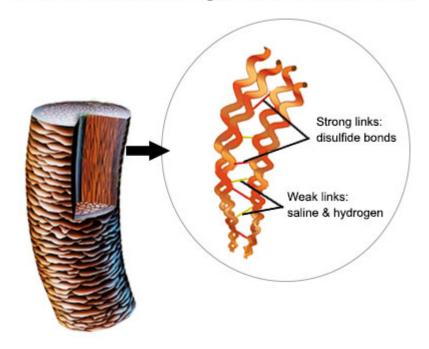
PROS: super straight effect

CONS: not very natural



CLASSIC STRAIGHTENING WITH REDUCING AGENTS

Hair structure, strong links and weak links



The transformation of the natural shape of the hair happens in three phases:

1) A chemical action
The breaking of bonds (disulfide bonds)

- 2) A physical action Keeps the hair straight
 - 3) A chemical action Creates new bonds



THE EVOLUTION OF SMOOTHING TREATMENTS

YESTERDAY

keratin straightening with formaldehyde

PRO: natural straight effect

CONS: harmful for hairdresser and client



STRAIGHTENING WITH KERATIN AND FORMALDEHYDE

FORMALDEHYDE is an organic compound in vapor, characterized by a pungent smell that can cause irritation to the eyes, nose and throat, sneezing, coughing, fatigue and skin irritation.

For years **FORMALDEHYDE** was considered among preservatives allowed by the EU in cosmetics before being forbidden following a classification, connected to the workplace, of its toxicity through inhalation.



THE EVOLUTION OF STRAIGHTENING TREATMENTS

TODAY

KERATIN

GLYOXILIC ACID

The benefits of innovative new products are maintained, without the risk for health via inhalation



HOW DO THESE TREATMENTS WORK

To better appreciate the usefulness of these treatments, it's important to know how they act

THE MAIN FACTORS

HAIR

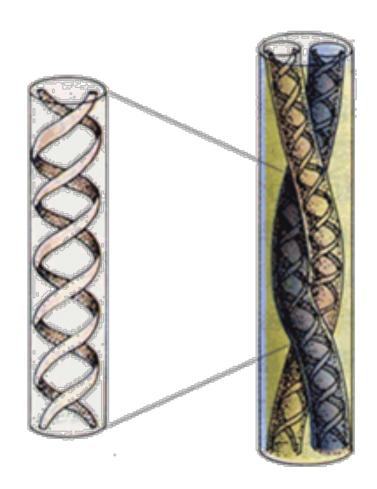
- Keratin
- Strong bonds (disulfide bridges)

TREATMENT

- Glyoxilic acid
- Regenerating protein substances



THE HAIR



Keratin is the main substance that makes up the hair

It is composed of a series of amino acids

The threads of keratin have a helix shape and are held together by a series of transversal bonds

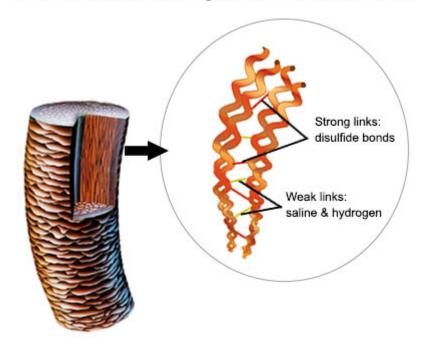


In the traditional hair straightening process, once these bonds are interrupted with a reducing action, they are recomposed with an antioxidant action, giving the hair a new shape.

NEW SMOOTHING TREATMENTS NO LONGER BREAK THESE BONDS, INSTEAD THEIR REPOSITIONING HAPPENS THROUGH 2 PHASES:



Hair structure, strong links and weak links



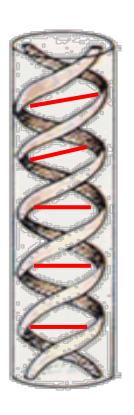
1st STEP

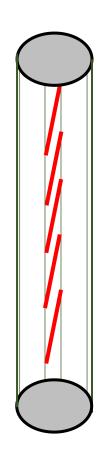
GLYOXILIC ACID + TEMPERATURE

This combination produces energy that makes the molecules vibrate

This weakens the sulfide bonds







2nd STEP

MECHANICAL ACTION

The heat of a straightener and the mechanical action that happens through straightening of each section of the hair enhances the smoothness, the moving and the repositioning of the bonds (disulfide bridges) into their new position



SUMMARY:

With this technology (k-respect) no bond is broken

ADVANTAGES:

Healthier hair Straighter hair Shinier hair Less frizz



WHAT IS? milk_shake k-respect





Highly efficient smoothing treatment that modifies the shape of the hair fibre, making it smooth and stable over time, without damaging the hair.

Its action eliminates frizz, reducing drying time and making hair healthier and shinier, lasting from 3 to 5 months.



guarantees excellent results whilst respecting the hair, the client's health and the health of the hairdresser.

- no added formaldehyde
- with naturally-sourced active ingredients
- with a % of glyoxal in line within regulations



LET'S GIVE THE CORRECT INFORMATION ONCE AND FOR ALL



MARKET OF SMOOTHING TREATMENTS

Most straightening products sold today contain Glyoxilic acid. It's an organic acid without limits to its use, which gives a medium/long-term straight effect without damaging the hair.

Cosmetic Regulations limit the amount of **glyoxal**, a residual impurity which can be damaging to health.

Cosmetic products cannot contain more than 100ppm (0.01g per 100g).



A FORMULA EVALUATED BY Z.ONE CONCEPT™ R&D LABS AND OTHER EXTERNAL LABORATORIES.







Azienda Certificata UNI EN ISO 9001:2008 Certificato N. 501004992 Centro di saggio BPL

Rapporto Nº: 0326/19-01

Rapporto di prova

0326/19-01 PANZERI DIFFUSION S.r.I.

> Via Brodolini, 30 21046 Malnate VA

Descrizione: Milk Shake K-Respect Treatment

crema bianca Lotto: S09180959 Codice interno: 0326/19 Prelevato da: cliente

Data prelievo : n.p. Data arrivo Campione: 18/01/2019 Data inizio prova: 13/02/2019 Data fine prova: 14/02/2019

Parametri Metodo		U.M.	L.R	Risultati	Limiti*	
Glyoxal [CAS 107-22-2]	M.I. (Rif. HPLC n. 0017)	%	0,0001	< 0,0001	0,01	

*Rif. Legisl.: Reg. CEE 1223/2009 Annex III/194

Limite di rilevabilità metodologica

U.M.: Unità di Misura

Verbania, 14/02/2019

NO GLYOXAL DETECTED

 \leq 0.001 ppm/g

I risultati analitici si intendono riferiti esclusivamente al campione analizzato presso questo Laboratorio. Il presente Documento non può essere riprodotto parzialmente, salvo approvazione scritta da parte del Laboratorio

R.E.A.: 189901

Cap. Soc. € 116,000,00 i.v.

Sede legale e laboratorio analisi

Via Quarantadue Martiri 213/B Pho. +39 0323 586239/496041 CF/VAT/Reg, Imp. VCO: 01864020035 28924 Verbania/VB Fax +39 0323 496877

Studi Clinici e Cosmetologici

Italia

II Responsabile

STEFANO N. 045258

Via Bruno Buozzi 4 Via Burrona 51 - Edificio C 20090 Vimodrone/MI

www.abich.it www.abich.ca



RAPPORTO DI PROVA / TEST REPORT

Pagina 1 di 1

		Data di emissione Issue date 19/02/2019		Cliente Custom	er								
				PAN	NZERI DII		1570						
Data ricevimento campioni Date of receipt	Data inizio analisi Start of analysis		Data fine analisi End of analysis	VIA	VIA BRODOLINI, 30								
18/01/2019	15/02/20	02/2019 19/02/2019			21046 MALNATE					VA			
Nome campione Sample													
MILK_SHAKE K-R	ESPECT TREA	TMEN	Т										
Codice Sample code	Lotto Sample batch			Data lotto Batch date		Settore Product sector		Colli nº No. pack.		po di analisi pe of analysis			
trattamento lisciante	S09180959			10/01/20	19	Cosmeti	co/Cosmetic	1	Chim	ico/Che	emistry		
Descrizione prodotto Sample description									Aspetto Sample	appearan	ce		
									n.a.				
Procedura di campionamento Sampling plan			Campionamento esegui Sampling by		namento eseguit sampling		mento legislativo lation reference						
n.a.			cliente/customer										
	Descrizione analisi Test description			UdM UoM	Risui Res		Metodo Metho		LD (2)	LQ (3)	U (4)		
C00046 - Gliossale, tit	olo			mg/kg	<	10	Far.AC059 RI 15/03/						
Glyoxal, assay				mg/kg									

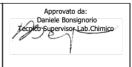
FINE DEL RAPPORTO DI PROVA / END OF TEST REPORT

- (1): Metodo interno se non altrimenti specificato / Internal Method if not specified differently
- (2): Limite di Rilevabilità / Limit of Detection
- (3): Limite di Quantificazione / Limit of Quantification
- (4): Incertezza estesa, calcolata come k = 2, corrispondente ad un livello di fiducia di circa il 95%. I risultati delle prove microbiologiche sono emessi in accordo a quanto previsto dalla norma ISO 7218:2007/Amd 1:2013. / Extended uncertainty, calculated with k = 2, corresponding to a confidence level of about 95%. Results of

ling to ISO 7218:2007/Amd 1:2013.

Le analisi sono state eseguite con le metodiche indicate i I Risultati di analisi si riferiscono esclusivamente al campione sottoposto alla prova. Archiviazione dati e campioni: i dati grezzi e i tracciati cromatografici sono archiviati per 5 anni, i controcampioni sono conservati per 1 mese. I 1 presente Rapporto può essere riprodotto solo per intero. La riproduzione parziale deve essere autorizzata con approvazione scritta di Complife

Analysis have been carried out according to the above indicated methods. | Analysis results refer only to the tested sample. | Raw data and chromatograms are kept for 5 years; test items are kept for 1 month. | This Report can be reproduced only as whole. Partial reproduction mus be authorized in writing by Complife Italia S.r.l.



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Sede di S.Martino Siccomario (PV) Via Monsignor Angelini, 21.

27028 S.Martino Siccomario (PV) 📥 +39.0382.536006









RAPPORTO DI PROVA 19/000076166 TEST REPORT N. 19/000076166

data di emissione /date of issue 28/02/2019

Codice intestatario Customer ID

0067667

Spett.le/Messrs PANZERI DIFFUSION SRL VIA BRODOLINI 30 21046 MALNATE (VA)

Dati campione Sample information

Numero di accettazione

Acceptance number 19.501621.0001

Consegnato da Delivered by

DHL International il 18/01/2019 / DHL International on 18/01/2019

Data ricevimento

Receiving Date 18/01/2019

Proveniente da

Place of origin PANZERI DIFFUSION SRL VIA BRODOLINI 30 21046 MALNATE (VA) IT

Descrizione campione

Sample Description MILK SHAKE K-RESPECT TREATMENT S09180959

Dati campionamento Sampling information

Campionato da

Sampled by Cliente / Customer



CHELAB S.R.L.

segue rapporto di prova n. /follow test report n. 19/000076166

RISULTATI ANALITICI ANALYTICAL RESULTS

Valore/ Incertezza U.M. LoQ LoD Data inizio Unità Ri Value/Uncertain Unit of measure LoQ LoD fine analisi op. ga Start/end Op. Ro date of units w analysis

SUL CAMPIONE TAL QUALE / ON SAMPLE AS IT IS

FORMALDEIDE / FORMALDEHYDE Met.: MP 0053 rev 5 2017 n.r. / n.d.

mg/kg

3

300 22/01/2019--27/02/2019 11

Unità Operative /Operative units

Unità \Unit 11 : Via Marradi 41 Prato PO

Information provided by the client

Campionato da \ Sampled by: Cliente Luogo Prelievo \ Pick Address: PANZERI DIFFUSION SRL VIA BRODOLINI 30 21046 MALNATE (VA) IT Descrizione \ Description: MILK SHAKE K-RESPECT TREATMENT S09180959

NO FORMALDEHYDE DETECTED

oratori che effettuano analisi nell'ambito delle procedure di autocontrollo delle industrie alimentari ai sensi

st of the laboratories of the Regione Toscana which perform analyses as regards the procedures for the 1 03/07/2008.

Chemical responsible

Dott. Enrico Nieddu

Chimico Ordine dei chimici - Provincia di treviso Iscrizione n. A339

Num. certificato 18131992 emesso dall'ente certificatore ArubaPEC S.p.A. NG CA 3, ArubaPEC S.p.A., IT Laboratory manager

Dott. Sébastien Moulard

Num. certificato 18132016 emesso dall'ente certificatore ArubaPEC S.p.A. NG CA 3, ArubaPEC S.p.A.. IT

Modello /Template 718/SQ rev. 7

Page 1 of 2

o firmato digitalmente ai sensi del D Lgs N.82 del 7 marzo 2005 e s.m.l EReport digitally signed in accordance with Legislative Decree No.82 of March, the 7th, 200 I risultati contenuti nel presente Rapporto di prova ni firriscono esclusivamente al campione oggetto di analisi. Il presente Rapporto di prova non può essere riprodotto parzialmente, salvo autorizzazione scritta di Chelab.

The results contained in this Test Report refer only to the analyzed sample. The test report shall not be reproduced except in full, without written approval of Chelab laboratory.

CHELAB S.r.I. Socio Unico, Company subject to the direction and coordination of Merieux NutriSciences Corporation Head office: Via Fratta 25 31023 Resana, Italy Phone. + 39 0423.7177 / Fax + 39 0423.715058 www.merieuxnutrisciences.it VAT nr. of1500900299, R.E.A Trevison - 156079 Fully paid up € 1034,00.0

ACTIVE INGREDIENTS

The protein substances within





milk proteins

- strong supplementing action, protecting the hair's structure
- give strength and resistance to the hair fibre
- condition the hair gently and naturally.



organic babassu oil

- an oil from the Amazon that is highly compatible with the hair fibre
- it integrates the lipidic component of the hair, helping to repair the damaged areas of the hair
- it protects fragile hair, reducing the probability of breakage and split ends...



hydrolysed keratin

- strong supplementing action, protecting the hair's structure
- covers the shaft, helping to hydrate and repair the damaged areas of the hair
- counteracts frizz with its antistatic effect, conditioning the hair.



UV filter

- protects from UV rays
- counteracts colour fading
- counteracts the damage and weakening of the hair shaft caused by dehydration.



integrity 41®

- sunflower extract, rich in anti-oxidant polyphenols
- protects from free radicals and stress factors that damage hair
- help to maintain colour stability over time.



organic muru muru butter

- butter from the Amazon that is exceptionally rich in fatty acids that are similar to keratin
- it waterproofs the cuticle, counteracting the absorption of humidity
- it increases the cohesion of the scales of keratin, smoothing the surface of the hair.



organic buriti oil

- an oil from the Amazon rich in oleic acid and carotenoids, and especially vitamin A
- covers the shaft, making it shinier and smoother during combing
- creates a protective film against heated tools and brushing.



organic fruit extracts

- goji berries: condition the scalp and hair
- papaya: a natural source of vitamins, minerals and antioxidants to protect hair
- strawberry: rich in phytonutrients for shiny hair that is full of life.





sunflower oil

- natural emollient, extracted from the seeds through pressing
- counteracts dryness and makes hair soft
- has a protective action with its antioxidant vitamin E content.



CONSUMER profile

- For clients with frizzy hair
- For clients who use blow-dryers and straighteners to straighten their hair
- For clients who want to reduce blow-drying time
- For clients who want to maintain their style despite humidity
- For clients who want to reduce or eliminate volume
- For clients who need to smoothen their hair easily



SOME RULES FOR EXCELLENT RESULTS





analysis of the structure

hair preparation

the application

temperature of the straighteners

dexterity using straighteners

at home maintenance

ANALYSIS OF HAIR STRUCTURE





We remind you that this treatment acts on keratin and bonds within the hair.

Very damaged hair could not have good results in terms of smoothness and duration.

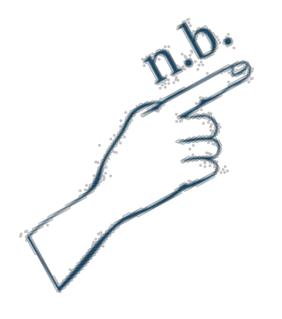
Reconstruction services in the weeks leading up to the treatment could guarantee greater performance.

BUT.....



ANALYSIS OF HAIR STRUCTURE





IN THE CASE OF DAMAGED OR VERY DAMAGED HAIR AND IF THE CLIENT CAN'T COME TO THE SALON TO DO AN INTEGRITY HAIR RECONSTRUCTION SERVICE, IT IS POSSIBLE TO APPLY **STEP A** OF INTEGRITY HAIR RECONSTRUCTION TO THE DAMAGED AREAS OF THE HAIR AFTER CLEANSING WITH THE PREPARING SHAMPOO!

OPERATIONAL STEPS

- preparing shampoo
- 2. Step A integrity hair reconstruction
- 3. Dry hair 90%
- 4. Apply the smoothing treatment Proceed with the following steps

HAIR PREPARATION





The preliminary cleansing phase is very important to guarantee greater adhesion and effect of the treatment

The cleanser to be used must be alkaline to guarantee opening of the cuticle and penetration of the treatment within the hair

The lathering must be light at the roots whereas on lengths it's best to insist a bit more

THE APPLICATION



The application is an important phase to obtain the best results.

The sections will be determined by the final objective and the tone of the curls/waves.

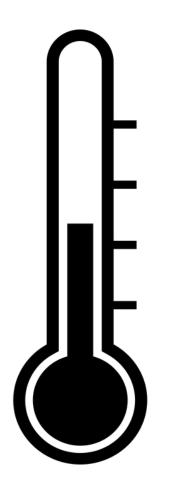
For greater smoothing results, the sections must be max. 1/2" inch wide, whereas in other cases sections can be 1"inch wide.

The quantity of the product must not be excessive, but neither scarce.

For best smoothing results, it's preferable to comb the cream over lengths and ends with a fine tooth comb to reduce volume, or if to maintain waves, with a wide tooth comb.

TEMPERATURE OF THE STRAIGHTENERS





Temperature has its fundamental importance.

The smoothing of bonds happens via the temperature that induces vibrations in the molecules, combined with the straightening action that happens on sections of the hair that is straightened with straighteners.

The temperature is conditioned by the hair's structure, but must never be below 355°F or more then 445°F

TEMPERATURE TIPS:

damaged hair: 355°F - 370°F

slightly damaged hair: 355°F - 390°F

natural hair in good condition: 390°F - 445°F

DEXTERITY WITH THE STRAIGHTENERS



The vulcanization phase is another important moment.

In this phase, the smoothing of bonds happens as well as the vulcanization of protein substances.

It's very important to not iron the hair too slowly if the hair is very damaged or bleached, but it is important to guarantee to straighten the hair with the correct amount of strokes.

On ends, it's preferable to iron quickly, whereas on the base (roots) where the hair is more resistant, it's important to insist with a greater number of strokes.

TIPS ON FLAT IRON PASSES:

7 times at medium speed 15 times at a fast speed



THE SYSTEM











milk shake

k-respect keratin system



In Salon & Home Care

Maintenance products to use in the salon and at home are fundamental to prolong the duration of the treatment



preparing shampoo

purifying shampoo for all hair types

Cleanses deeply, maintaining the hydration balance of the hair. Its alkaline pH helps to open the cuticles to prepare the hair for the straightening treatment.

Use: distribute evenly over damp hair and lather, then rinse. Repeat if necessary.





smoothing treatment

smoothing anti-frizz treatment for hair

A professional treatment for all hair types to remove frizz and create a long-lasting straightening action on the hair.

Contains precious organic oils from the Amazon that have an anti-frizz action, muru muru butter and milk proteins with a nourishing action.



AT HOME

MAINTENANCE

It is obvious that the right products are needed to maintain the service at home.

Shampoo and conditioner must be chosen carefully and formulated with the main characteristics of the service





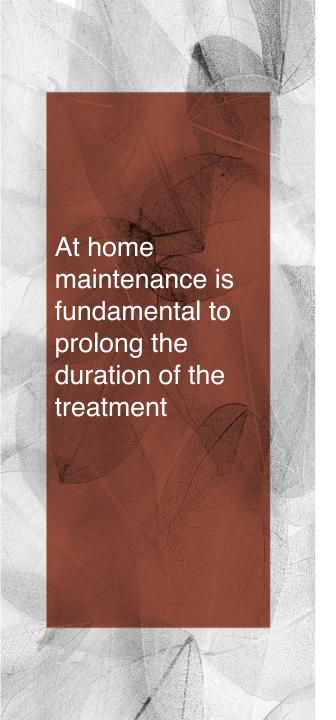
smoothing shampoo

anti-frizz shampoo for hair

Cleanses gently and helps to maintain the results obtained during the treatment in the salon for longer. Contains precious organic oils from the Amazon that have an anti-frizz action, organic muru muru butter and milk proteins with a nourishing action, and integrity 41® for hair colour protection.

Use: distribute evenly over damp hair and lather, then rinse. Repeat if necessary. Proceed with milk_shake® smoothing conditioner.





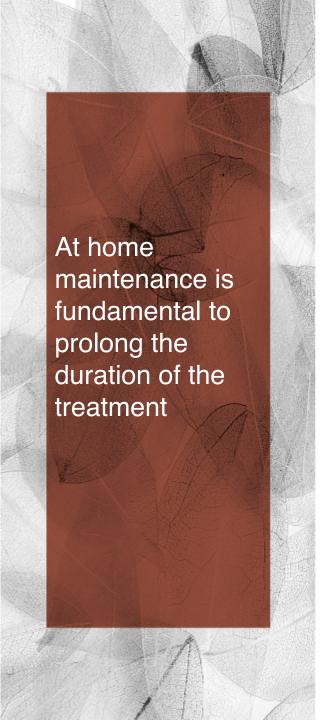
smoothing conditioner

anti-frizz conditioner for hair

The ideal conditioner to maintain the results obtained during the treatment in the salon for longer. Contains precious organic oils from the Amazon that have an anti-frizz action, organic muru muru butter and milk proteins with a nourishing action, and integrity 41® for hair colour protection.

Use: distribute evenly over clean, damp hair, leave in for a few minutes, then rinse.





NEW

smoothing maintainer mist

protective anti-frizz spray for hair

A treatment spray:

- _with an anti-frizz and anti-humidity effect
- _that helps to maintain the hairstyle
- _that facilitates drying and reduces drying time
- _that **protects hair** from environmental aggressors.

Use: apply generously over lengths and ends over clean, damp hair. Comb through and proceed with styling.





new concept formula

An innovative formula that guarantees extraordinary effects for clients who love to maintain the effects of the milk_shake® k-respect treatment for longer, or want to have a smoothing effect that lasts 3-4 washes



THE SERVICES

milk shake[®] k-respect keratin system

THE SMOOTHING ANTI-FRIZZ SYSTEM CREATES 4 IN-SALON SERVICES

_ intense smoothing treatment

- perfectly smooth silky hair
- lasts 3-5 months

_ anti-frizz service

- smoothens naturally, eliminates volume and frizz
- lasts 3-5 months

_ perfect curl service

- eliminates frizz and controls curls
- lasts 3 months

_regenerating service

- maintain natural shape of the hair, body and shine, eliminate frizz,
- lasts 4 weeks



Intense smoothing treatment

- smooth effect lasts 3-5 months



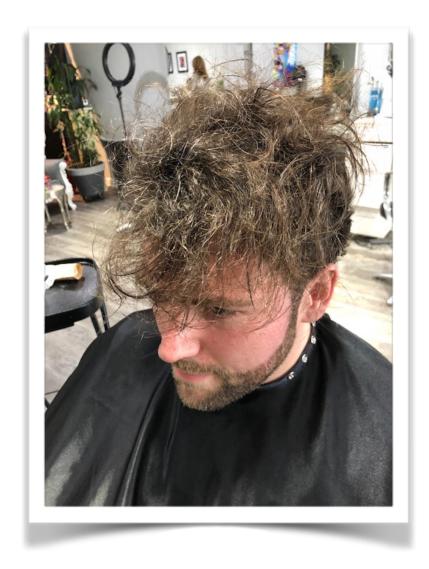


- Cleanse with preparing shampoo
- Dry **90**%
- Apply K Respect treatment (max 1/2" wide sections using fine tooth comb)
- Processing time 30 mins
- Dry 100% (bow dry with flat brush)
- Flat Iron (max 1" sections).
- light shampoo using smoothing shampoo & smoothing conditioner
- Proceed to style -Blow-dry, spray milk_shake incredible oil over hair to give flexibility and softness



anti-frizz service

- smoothens naturally, eliminates volume and frizz- lasts 3-5 months





- Cleanse with preparing shampoo
- Dry **90**%
- Apply **K Respect treatment** (1"-11/2" wide sections with fine tooth comb)
- Processing time 20 mins
- Partial rinse
- Dry 100% (bow dry with flat brush)
- Flat Iron (max 1" sections)
- light shampoo using smoothing shampoo & smoothing conditioner
- Proceed to style -Blow-dry, spray milk_shake incredible oil over hair to give flexibility and softness



perfect curls services

eliminates frizz and controls curlslasts 3 months



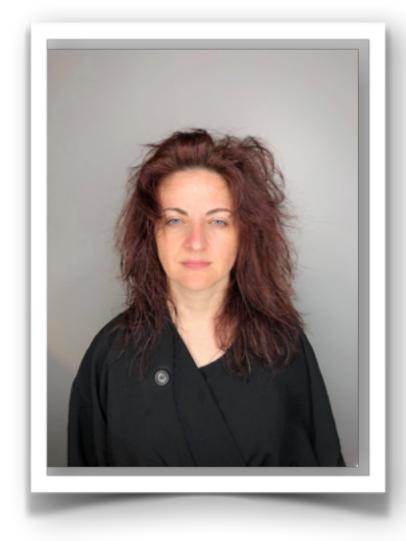


- Cleanse with preparing shampoo
- Dry **50**%
- Apply K Respect treatment (1"-1 1/2" wide sections using fingers tips to distribute product)
- comb hair with wide tooth comb
- Processing time 20 mins
- Partial rinse
- Dry 100% (bow dry with diffuser)
- Curl hair with curling wand of desired choice (max 1" sections)



regenerating service

keep hair in checklasts 4 weeks





- Cleanse with preparing shampoo
- Mix 40g K Respect treatment
 + 10 g. milk_shake natural
 milk mask
- Apply like a mask on damp, hair and distribute with a wide tooth comb
- Processing time 15 mins under a heat source
- Rinse well / give light shampoo with milk_shake k-respect smoothing shampoo and conditioner
- apply smoothing maintainer mist generously over hair
- Proceed with styling











z.one concept™

Thank you, for being you, We appreciate YOU!